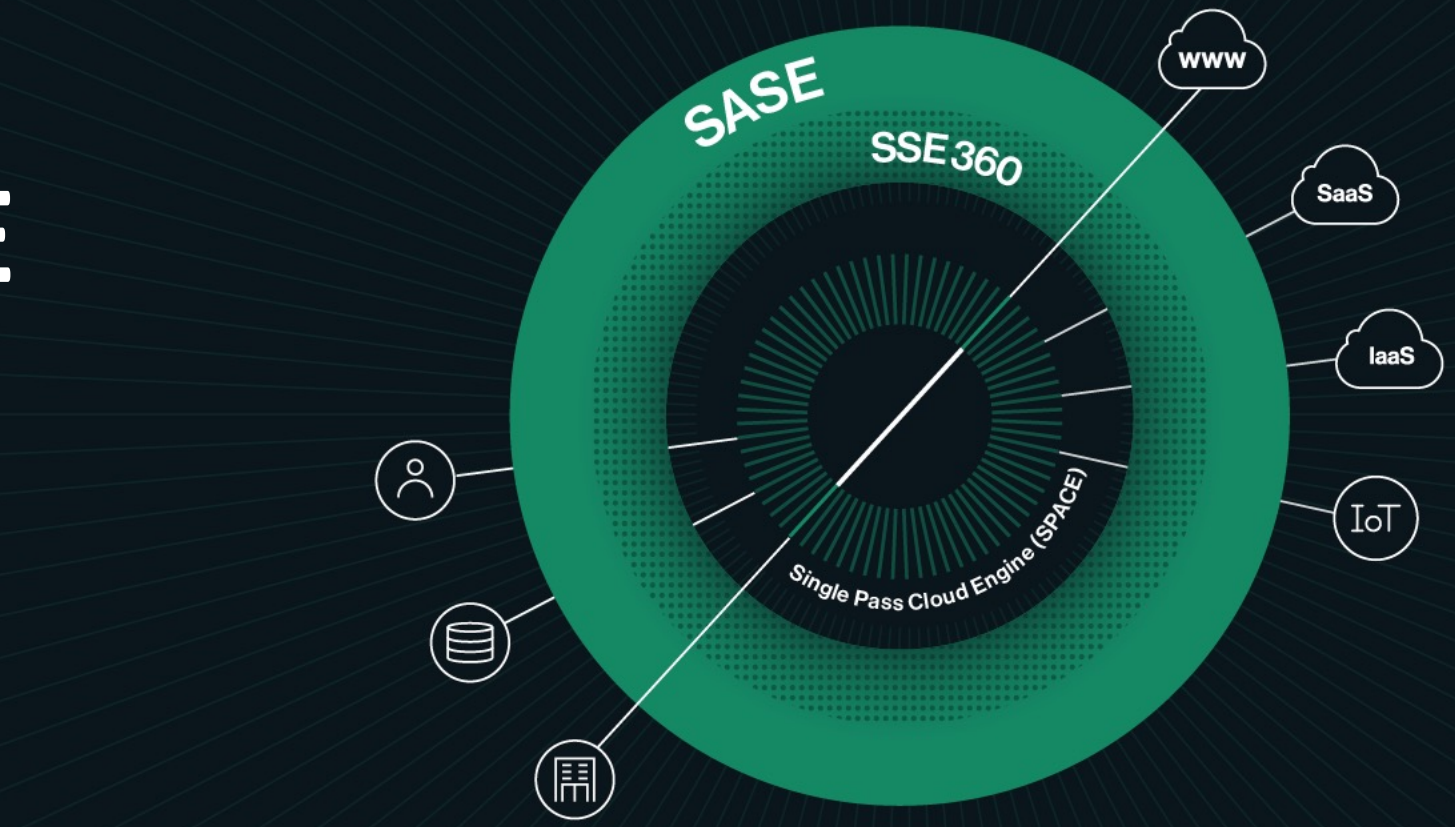
CATO NETWORKS

WE ARE SASE



Ciro Esposito

Regional Sales Director

Things We Keep Hearing From IT Leaders We Meet

High Complexity

"My network security is a mess. Just too many boxes and models"

Poor Visibility

"I have no idea what's going on in my network. There's so much in the shadow"

Bad Performance

"My remote users keep complaining about VoIP quality and laggy applications"

Remote/WFH Pain

"My users keep complaining that working from remote is a nightmare"

Cloud Migration Risks

"I need to kick-start cloud migration, but it looks so complex to connect and secure"

Network Costs

"MPLS is so expensive and doesn't provide the network we really need"

Company Facts



Shlomo Kramer, CEO
(Check Point, Imperva)

$773M
$3B Valuation

1,100+
Employees

80+
PoPs / Locations

2,600+
Customers

40,000+
Branches and clouds

1,000,000+
Remote ZTNA Users

180+
Countries

246% ROI & Payback <6 months according to FORRESTER

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Global Market Leadership Recognitions

"First Mover" Advantage in the Single-Vendor SASE Market

Gartner

Leader in the **Single-Vendor SASE MQ** report

" Provides a **single**, **straightforward** UI that is delivered via a **unified platform**"

" An early **pioneer** that helped **drive the market**, and its planned **innovations** are likely to continue to **shape the market**"

" Delivers **above-average customer experience** compared to other vendors"

FORRESTER®

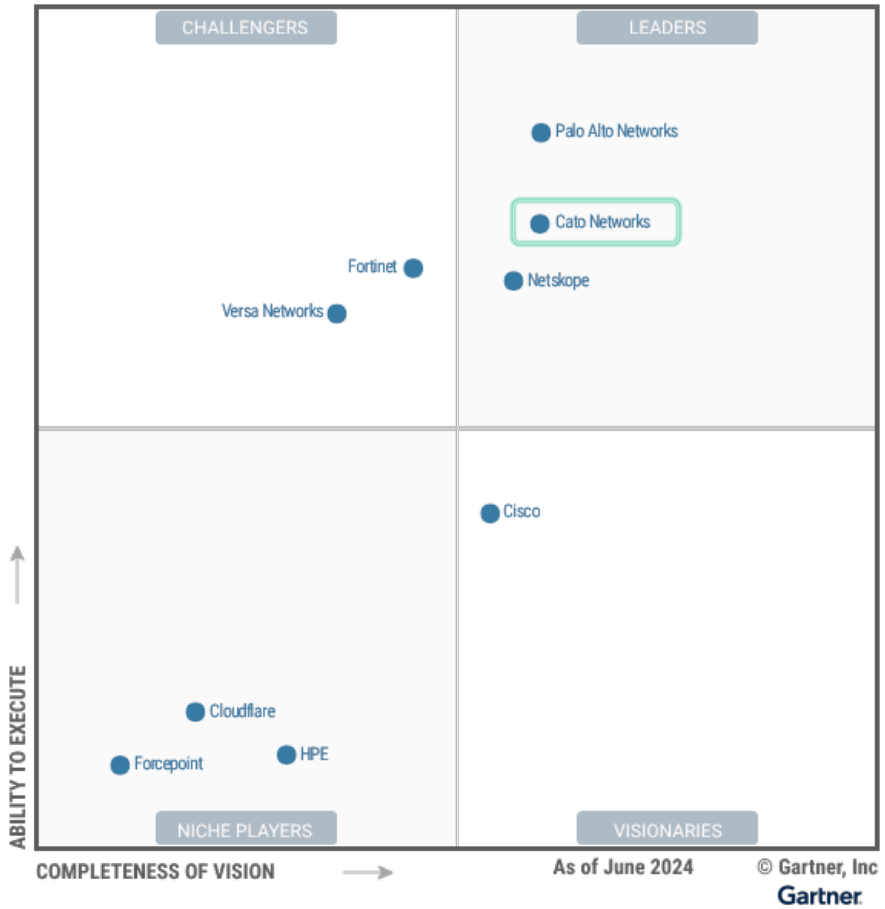
Leader in the **ZTE (SASE) Wave** Report

" Cato Networks is the **poster child** for ZTE and SASE"

" Cato has a **strong strategy** paired with a **truly unified** networking and security solution"

FROST & SULLIVAN

GIGAOM



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Selected Customers by

Employees	Sites	Countries	Bandwidth	Remote Users
Comdata	SIXT	ICON	Herbalife	vitesco TECHNOLOGIES
50,000	1,262	36	44 Gbps	24,000
Communications	Retail	Healthcare	Consumer Goods	Automotive
swissport	ivyrehab NETWORK	SOLENIS	ROKU	bakertilly
45,000	630	35	31 Gbps	9,800
Transportation	Healthcare	Chemicals	Manufacturing	Financial Services
Carlsberg Group	QPARK	Ravago	CLUBCORP THE WORLD LEADER IN PRIVATE CLUBS®	
40,000	586	35	25 Gbps	8,000
Food & Beverage	Services	Manufacturing	Hospitality	Manufacturing

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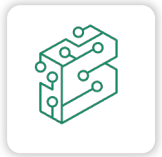
Italian references:

Manufacturing



webuild
FIAMM
Carvico
AMER GROUP
GNUTTI
ABK
EMOZIONI IN SUPERFICIE
Savio
la marzocco
handmade in florence
AMF GROUP
UFI FILTERS
CASAPPA
FLUID POWER DESIGN
sit
DRIVE SOLUTIONS
ELETTRIC80
Voilàp
holding
GOGLIC
guzzini
Askoll

Services



DGS
BUILDING THE FUTURE
docebo
prometeia
Cerved
InfoCert
ITALARCHIVI
HIGH TECH human touch
Warrant Hub
TINEXTA GROUP
lastminute.com
ARCO SPEDIZIONI
CLX europe
pininfarina
ediscom

Retail & Fashion



IPER La grande
GOLDEN GOOSE
human COMPANY
TOD'S
FURLA
SINCE 1927 ITALY
IPERCERAMICA
IL NUMERO UNO PER PAVIMENTI E RIVESTIMENTI
GIORGIO ARMANI
EUROSpin
GEOX
VALENTINO
Ermenegildo Zegna
ALCOTT
PINKO

CATO NETWORKS
EUROSTAMPA

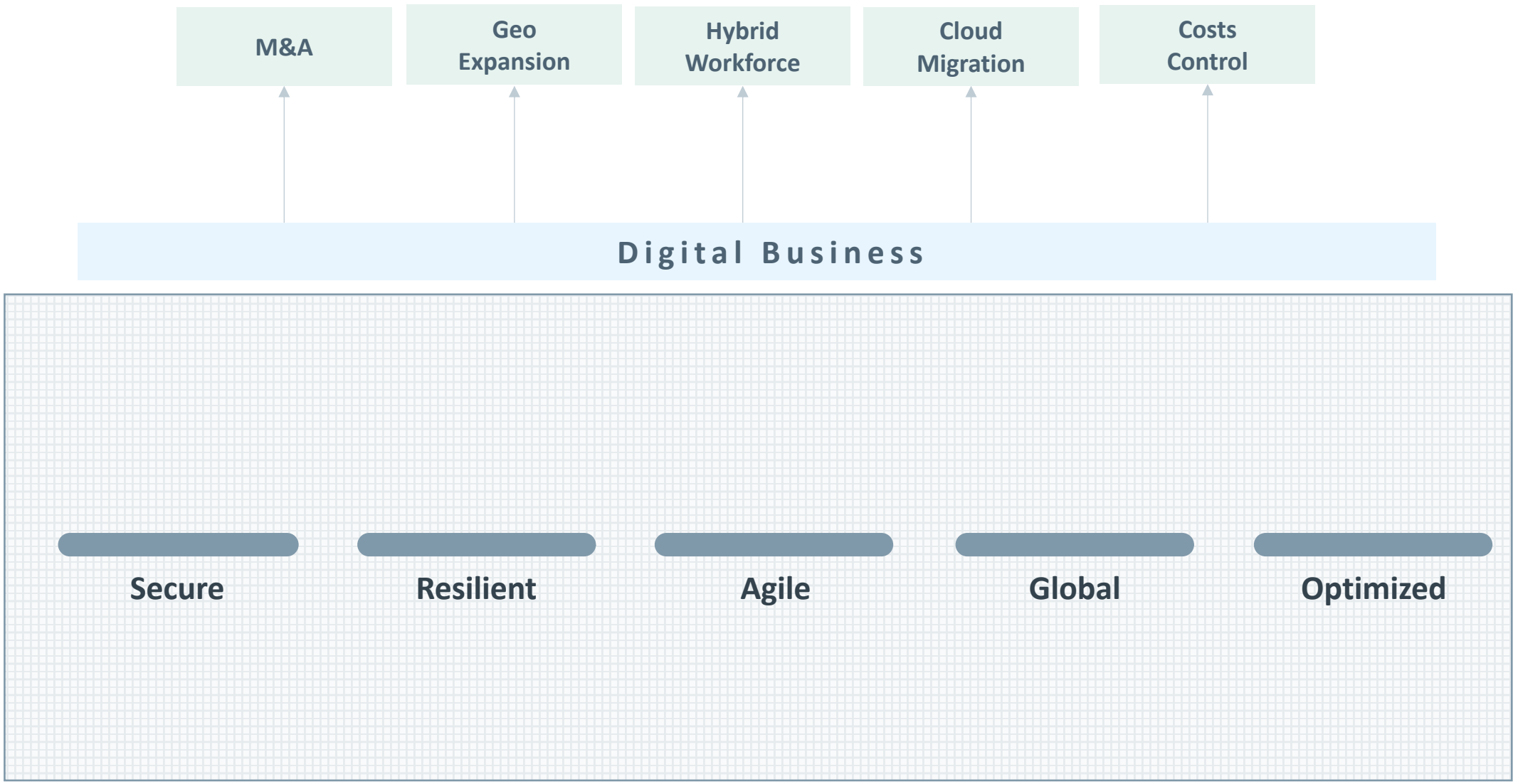
After decades of focusing on network **performance and features**, future network innovation will target **operational simplicity, automation, reliability** and **flexible** business models.

Gartner

Strategic roadmap for networking 2019

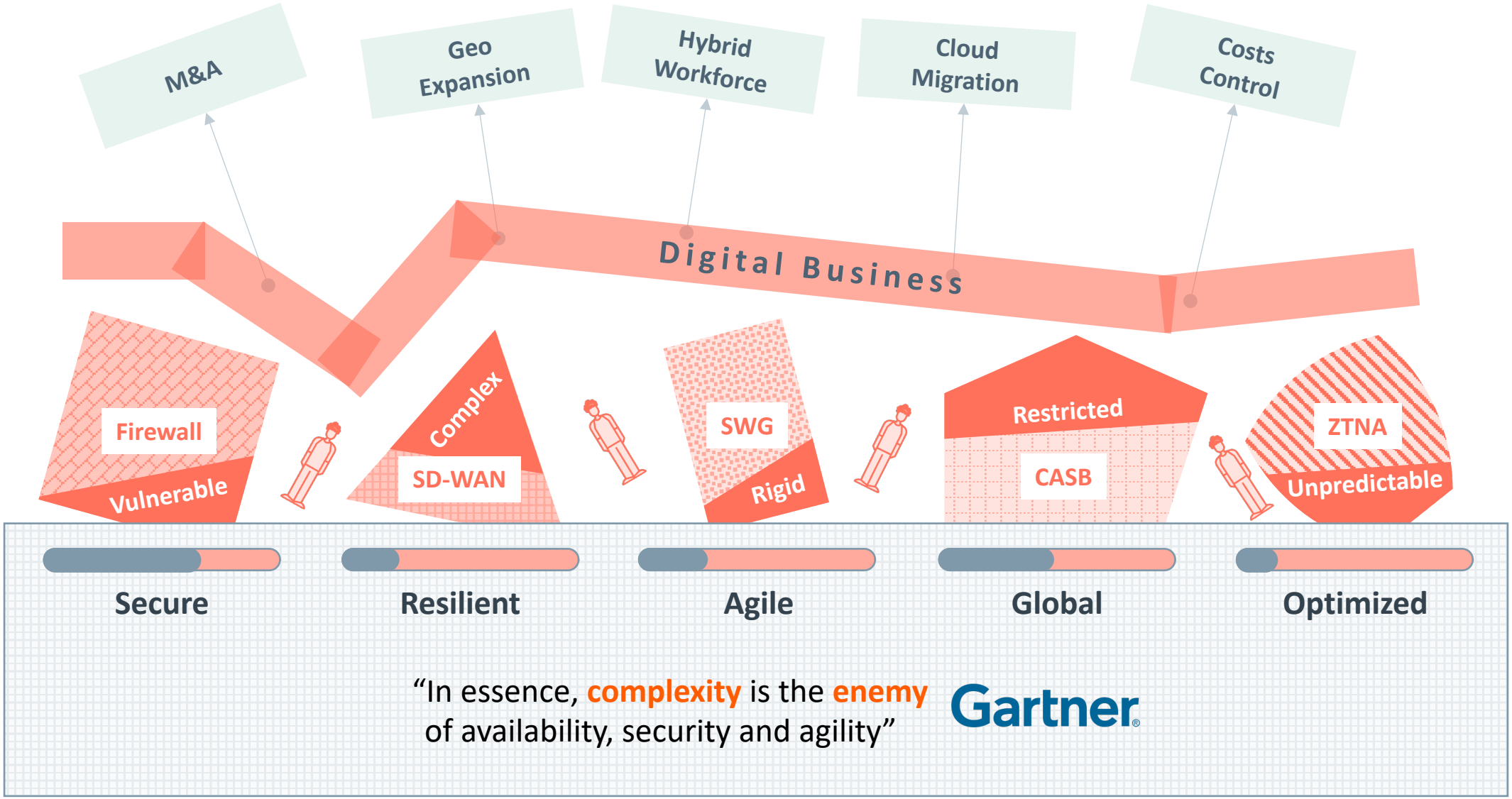
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IT Must Drive the Digital Business



CATO NETWORKS

The WRONG IT "Platform" Slows Down the Business



"In essence, **complexity** is the **enemy** of availability, security and agility"

Gartner®

CATO NETWORKS

Enterprise Networking and Security Platform

*Avoid These 'Bottom 10' Networking Worst Practices", Gartner 2019

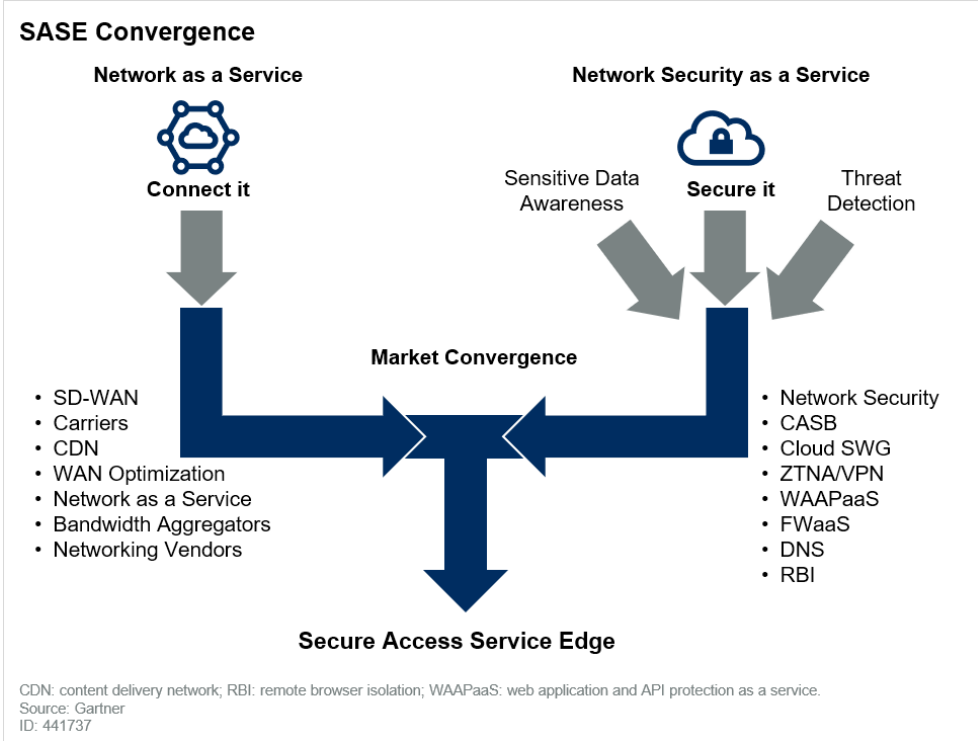
The Emergence of Convergence

With the Secure Access Service Edge (SASE)

“ Customer demands for simplicity, scalability, flexibility, low latency and pervasive security force ***convergence*** *of the* ***WAN edge*** *and* ***network security*** *markets”.*

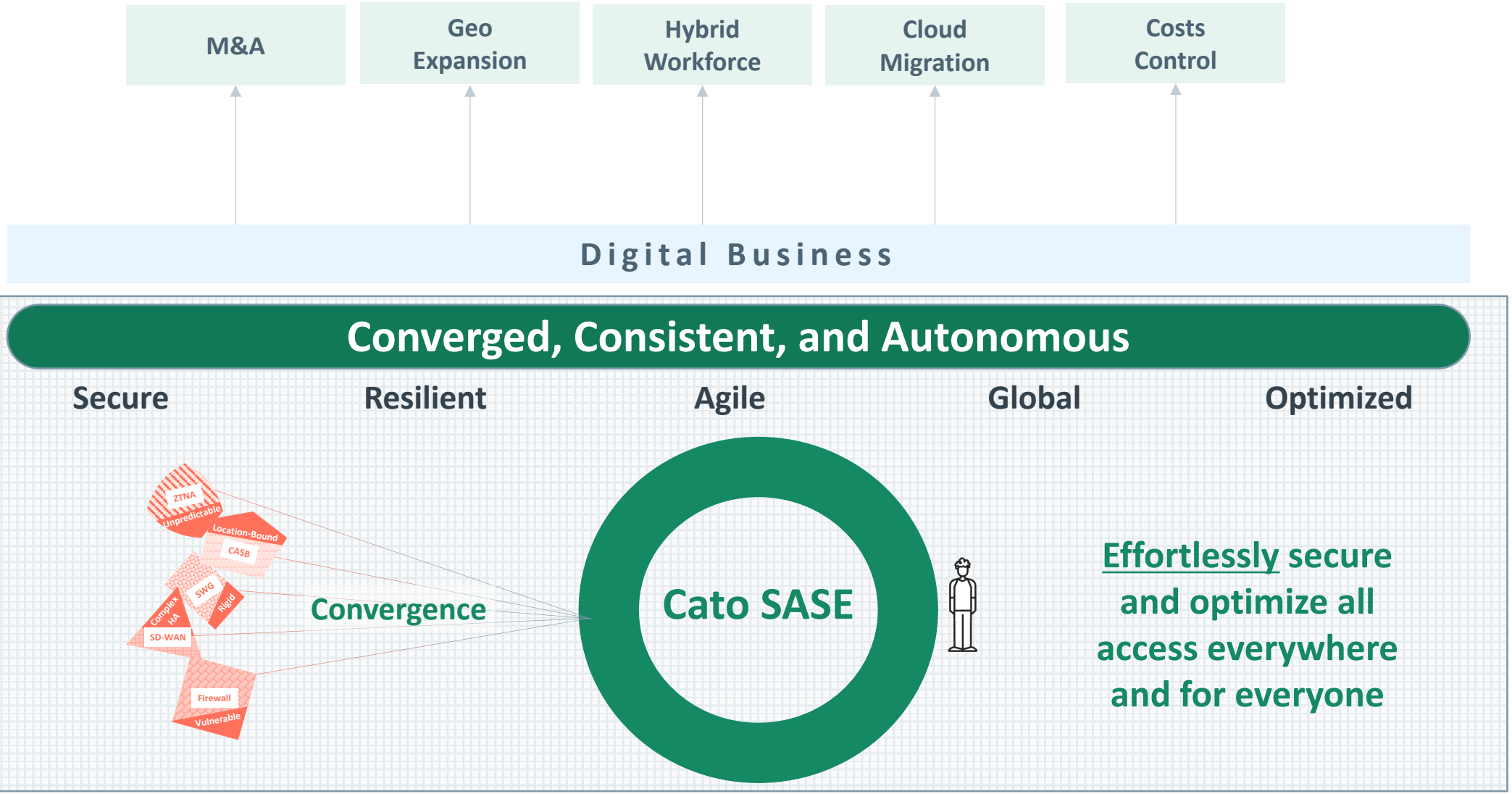
Gartner®

Market Trends: How to Win as WAN Edge and Security Converge Into the Secure Access Service Edge, 2019



CATO NETWORKS

Cato: The SASE Platform that Enables IT to Drive the Digital Business



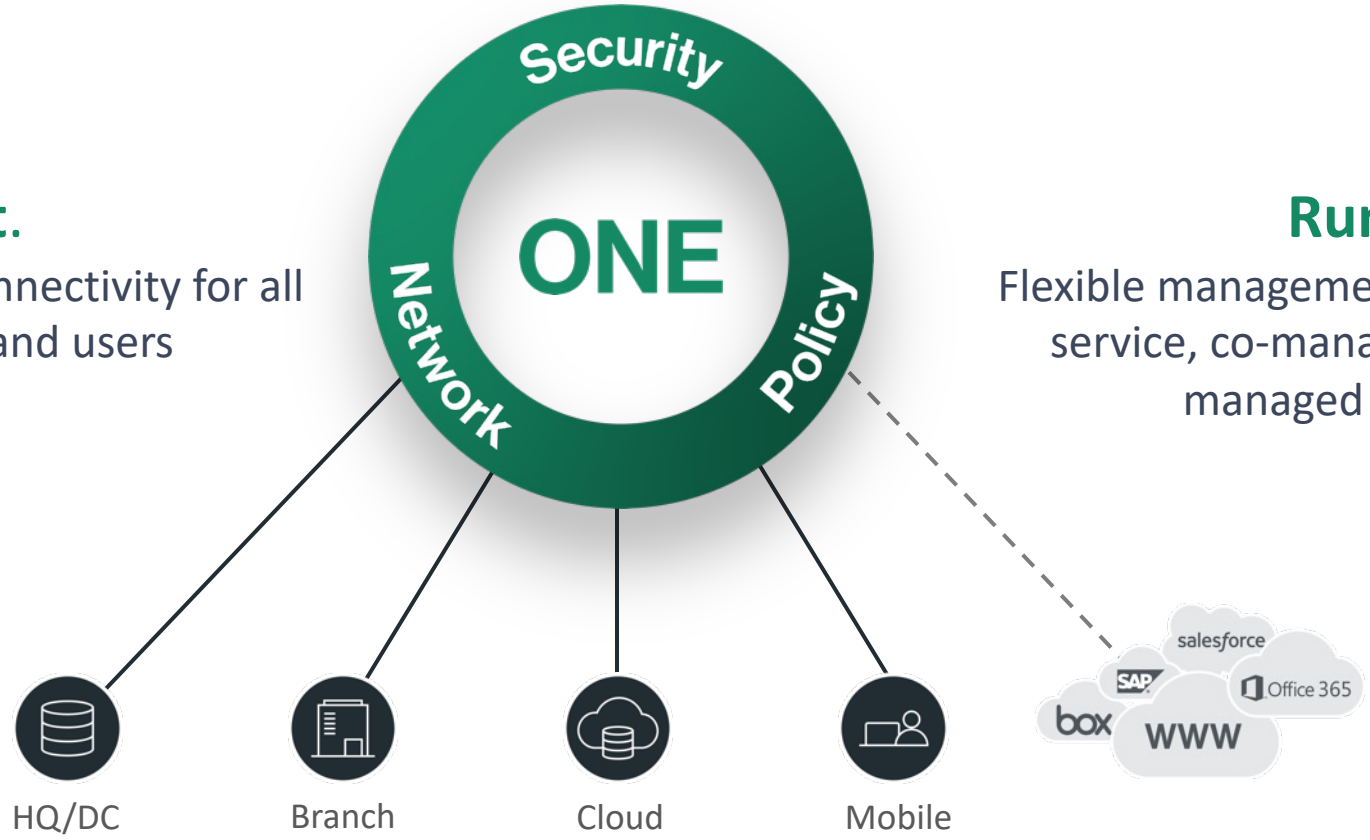
Cato Keeps it Simple

Secure.

Protect all traffic with built-in security as a service

Connect.

End-to-end optimized connectivity for all locations, clouds, and users

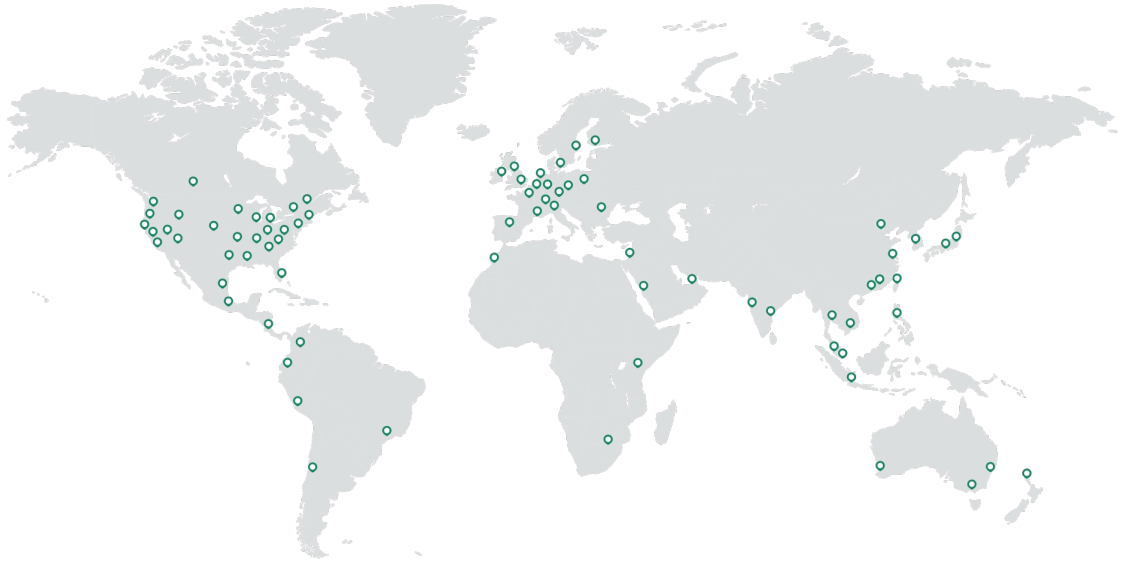


Run.

Flexible management including self-service, co-managed, or a fully managed service

Cato SASE Cloud

Global Private Backbone, 80+ Locations



North America (28)

Ashburn, VA
Atlanta, GA
Austin, TX
Boston, MA
Charlotte, NC
Chicago, IL
Cincinnati, OH
Columbus, OH
Dallas, TX
Denver, CO
Detroit, MI
Honolulu, HI
Houston, TX
Kansas City, MO
Las Vegas, NV
Los Angeles, CA
Miami, FL
Minneapolis, MN
New York, NY
Phoenix, AZ
Portland, OR
Salt Lake City, UT
Santa Clara, CA
Seattle, WA
Canada, Calgary
Canada, Montreal
Canada, Toronto
Canada, Vancouver

Latin America (8)

Brazil, Sao Paulo
Chile, Santiago
Colombia, Bogota
Costa Rica, San Jose
Ecuador, Quito
Mexico, Mexico City
Mexico, Monterrey
Peru, Lima

Europe (20)

Belgium, Brussels
Czech Republic, Prague
Denmark, Copenhagen
Finland, Helsinki
France, Marseille
France, Paris
Germany, Frankfurt
Germany, Munich
Ireland, Dublin
Italy, Milan
Italy, Roma**
Norway, Oslo**
Poland, Warsaw
Romania, Bucharest
Spain, Madrid
Sweden, Stockholm
Switzerland, Zurich
The Netherlands, Amsterdam
United Kingdom, London
United Kingdom, Manchester

Middle East & Africa (6)

Israel, Tel Aviv
Kenya, Nairobi
Morocco, Casablanca
Nigeria**
South Africa, Johannesburg
United Arab Emirates, Dubai

Asia (20)

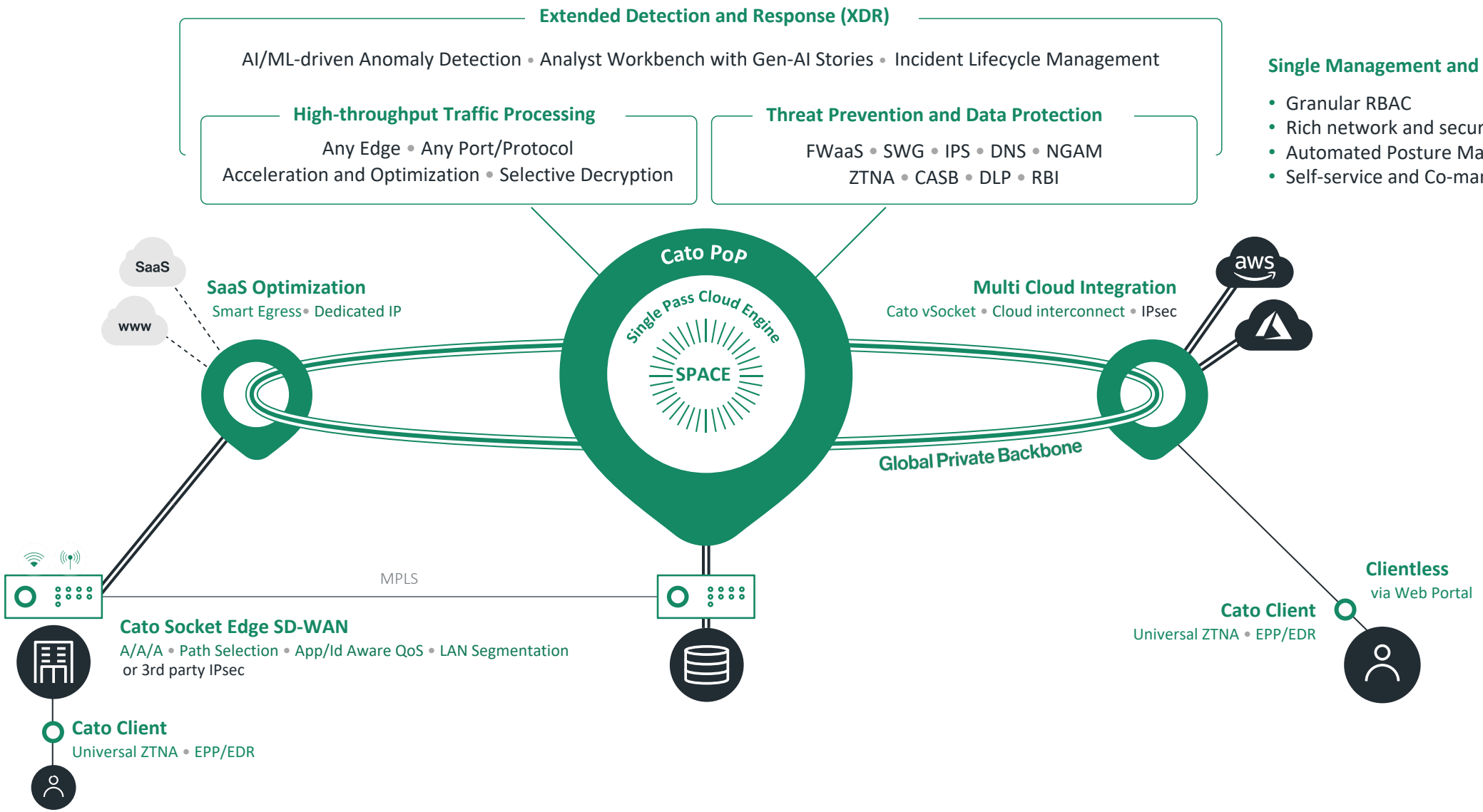
Australia, Melbourne
Australia, Perth
Australia, Sydney
China, Beijing
China, Shanghai
China, Shenzhen
Hong Kong
India, Chennai
India, Mumbai
Indonesia, Jakarta
Japan, Osaka
Japan, Tokyo
Malaysia, Kuala Lumpur
New Zealand, Auckland
Philippines, Manila
Republic of Korea, Seoul
Singapore
Taiwan, Taipei
Thailand, Bangkok
Vietnam, Ho Chi Minh City

**Coming soon!

CATO NETWORKS

Cato SASE Cloud Platform: The World's First SASE platform

SSE 360 and SD-WAN Converged



Cato A-La-Carte Managed Services

Intelligent Last Mile Management*



Proactive Monitoring of Last Mile ISPs

Managed XDR



Detection, investigation and remediation of threats by Cato SOC

Hands-free Management



Cato service adjustments by Cato NOC

Rapid Site Deployment



Remote site setup and configuration

Designated Support Engineer



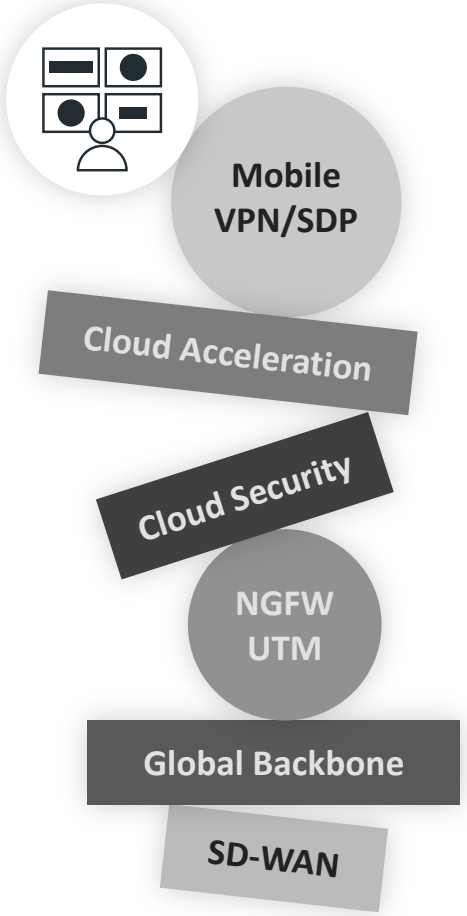
Dedicated, Tier 3 support engineer

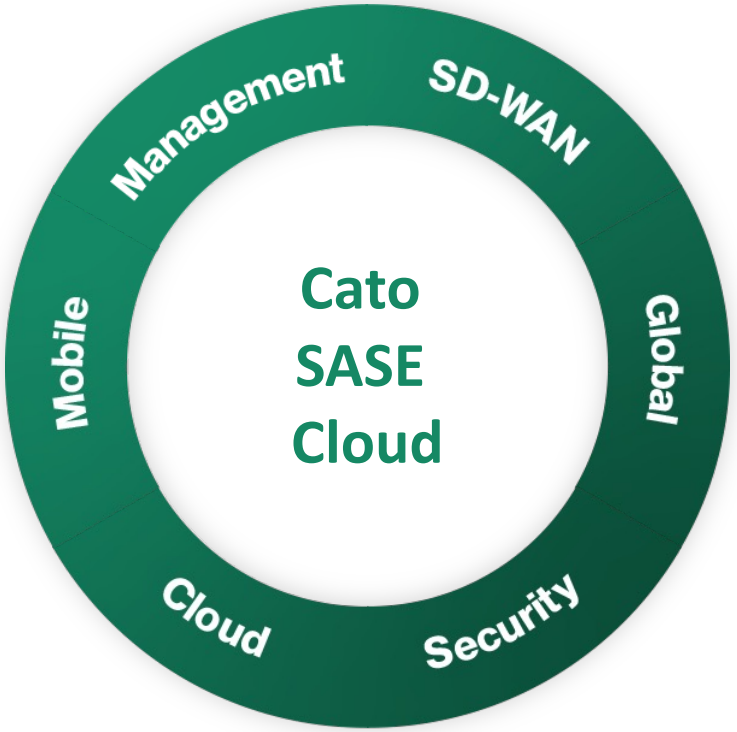
* Last mile provisioning is provided via partners, if needed

SASE: Future Proof Network Transformation Journey

Just flip a switch.

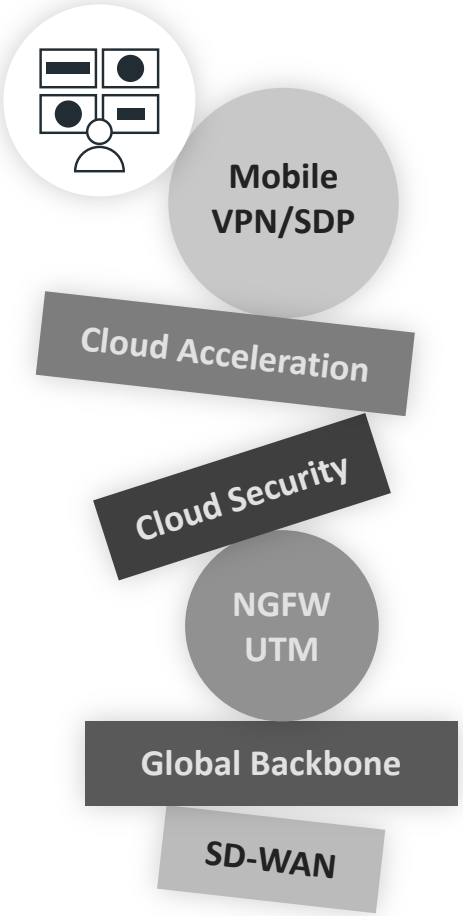
- Single Management
- Optimized Mobile Access
- Optimized Cloud Access
- Secure DIA at the Branch
- Global Connectivity
- More Capacity, Lower Costs





The Way Forward

Look beyond the point problem of today to the new opportunities of tomorrow





Cato SASE. Ready for Whatever's Next

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We Are SASE

